	Case 4:20-cv-03386-HSG Document 93	Filed 04/20/22 Page 1 of 34
1 2 3 4 5 6 7 8 9 10 11	Moira Heiges-Goepfert (Cal. Bar No. 326861) OUTTEN & GOLDEN LLP One California Street, 12th Floor San Francisco, CA 94111 New York, NY 10017 Telephone: (415) 223-7847 Facsimile: (415) 638-8810 mhg@outtengolden.com Sophia L. Hall (<i>pro hac vice</i>) LAWYERS FOR CIVIL RIGHTS 61 Batterymarch Street, 5th Floor Boston, MA 02110 Telephone: (617) 482-1145 Facsimile: (617) 482-4392 shall@lawyersforcivilrights.org <i>Attorneys for Plaintiffs Ruben Juarez, Calin Con</i>	Ossai Miazad (admitted pro hac vice) OUTTEN & GOLDEN LLP 685 Third Avenue, 25th Floor New York, NY 10017 Telephone: (212) 245-1000 Facsimile: (646) 509-2060 om@outtengolden.com
12	Segarceanu, Emiliano Galicia, Josue Jimenez, d Class.	
13	UNITED STATES	DISTRICT COURT
14		ICT OF CALIFORNIA SCO DIVISION
15		
16	RUBEN JUAREZ, CALIN CONSTANTIN	Case No. 4:20-cv-03386 (HSG)
17	SEGARCEANU, EMILIANO GALICIA, and JOSUE JIMENEZ, on behalf of themselves	
18	and all others similarly situated,	NOTICE OF MOTION AND
19	Plaintiffs,	UNOPPOSED MOTION FOR PRELIMINARY SETTLEMENT
20	v.	APPROVAL
21	SOCIAL FINANCE, INC. d/b/a SOFI, and	Date: June 2, 2022 Time: 2:00 PM
22	SOFI LENDING CORP. d/b/a SOFI,	Courtroom: 2
23	Defendants.	Honorable Haywood S. Gilliam, Jr.
24		
25		
26		
27		
28	 	PLAINTIFFS' UNOPPOSED MOTION FOR
	Case No. 4:20-cv-03386 (HSG)	PRELIMINARY SETTLEMENT APPROVAL

1

NOTICE OF MOTION AND MOTION

2	PLEASE TAKE NOTICE that on June 2, 2022, at 2:00 p.m., or as soon thereafter as the			
3	matter may be heard, in Courtroom 2 – 4th Floor of this Court's Oakland Courthouse, located at			
4	1301 Clay Street, Oakland, California, Plaintiff Ruben Juarez, individually (the "Individual			
5				
6	Plaintiff"), and Plaintiffs Calin Constantin Segarceanu, Emiliano Galicia and Josue Jimenez,			
7	individually and as class representatives on behalf of the Class (together "the Class			
8	Representatives"), will, and hereby do, move this Court for the following relief with respect to			
9	the Settlement Agreement and Release (attached as Exhibit A to the Declaration of Ossai Miazad			
10	in Support of Motion for Preliminary Settlement Approval Order) with Defendants Social			
11	Finance, Inc. d/b/a SoFi and SoFi Lending Corp. d/b/a SoFi (together "SoFi"):			
12	1. that the Court certify, for settlement purposes only, a settlement class pursuant to Federal			
13	Rule of Civil Procedure 23(a) and (b)(3);			
14	2. that the Court preliminarily approve the proposed Settlement as fair, reasonable and adequate under Rule 23 of the Federal Rules of Civil Procedure;			
15	3. that the Court appoint Plaintiffs Calin Constantin Segarceanu, Emiliano Galicia and Josue Jimenez as representatives of the Class;			
16	4. that the Court appoint Plaintiffs' attorneys as Class Counsel;			
17	5. that the Court approve mailing to the Class Members the proposed Class Notice and the establishment of a settlement website;			
18	6. that the Court appoint Rust Consulting as the Settlement Administrator; and7. that the Court schedule a hearing for final approval of the Settlement at least one hundred			
19	forty (140) days after entry of the Preliminary Approval Order.			
20	This Motion is made on the grounds that the Settlement is the product of arms-length,			
21	good-faith negotiations; is fair, reasonable, and adequate to the Class; and should be			
22	preliminarily approved, as discussed in the attached memorandum.			
23	The Motion is based on: this notice; the following memorandum in support of the motion;			
24				
25	the Miazad Declaration (which annexes a copy of the Settlement); the Court's record of this			
26	action; all matters of which the Court may take notice; and oral and documentary evidence			
27	presented at the hearing on the motion. This motion is unopposed by SoFi.			
28	-ii-	ļ		
	PLAINTIFFS' UNOPPOSED MOTION FOR PRELIMINARY SETTLEMENT Case No. 4:20-cv-03386 (HSG) APPROVAL			

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2	Dated: April 20, 2022		Respectfully sub	omitted,
3			By: /s/ Ossa	i Miazad
4			Ossai Miazad (a OUTTEN & G	i <u>Miazad</u> dmitted pro hac vice) OLDEN LLP
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6			New York, NY Telephone: (212 Facsimile: (646) om@outtengold	2) 245-1000 509-2060
7			om@outtengold	en.com
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	Case No. 4:20-cv-03386 (HS	G)	PF	RELIMINARY SETTLEMENT APPROVAL

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16 17	<i>Cancilla v. Ecolab, Inc.</i> , No. 12 Civ. 3001, 2015 U.S. Dist. LEXIS 106249 (N.D. Cal. Aug. 12, 2015)18
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26 27	<i>Donnenfeld v. Petro, Inc.</i> , No. 17 Civ. 2310 (E.D.N.Y. Mar. 5, 2020)
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6	Fed. R. Civ. P. 23(c)
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26 27	
27	
20	-ix- PLAINTIFFS' UNOPPOSED MOTION FOR
	Case No. 4:20-cv-03386 (HSG) PRELIMINARY SETTLEMENT APPROVAL

1 I. **INTRODUCTION**

2 Plaintiffs Juarez, Galicia and Jimenez immigrated to the United States as children, and 3 were granted temporary protection from deportation, work authorization and Social Security 4 numbers ("SSNs") under the June 2012 program known as Deferred Action for Childhood 5 Arrivals ("DACA"). Plaintiff Segarceanu immigrated to the United States on a student visa and 6 was granted a temporary green card as a conditional permanent resident ("CPR") following his 7 marriage to his wife, a U.S. citizen, in 2018. After obtaining DACA or CPR status, work 8 authorization, and SSNs, Plaintiffs applied (or attempted to apply) to SoFi for a variety of 9 student, personal and home loans or loan refinancing products. Plaintiffs allege that SoFi denied 10 their applications for credit because they were not U.S. citizens or lawful permanent residents 11 ("LPRs").

12 In May 2020, Plaintiffs brought a class action lawsuit against SoFi, alleging lending discrimination based on alienage and immigration status. The parties have now entered into a 13 14 proposed settlement of this litigation for significant monetary and programmatic relief. 15 Critically, in connection with the settlement, SoFi has agreed to change its lending policies to 16 make credit and loans available to DACA and CPR recipients on the same terms and conditions 17 as it offers credit to U.S. citizens, fully eliminating the harm challenged by the lawsuit for future 18 applicants, including Plaintiffs and class members who wish to reapply for SoFi loans.

19 The settlement also provides for monetary relief in the form of a settlement fund in the 20 amount of \$155,000 and an additional \$25,000 in administration costs, and up to \$300,000 in 21 attorneys' fees and costs. Miazad Decl. Ex. A ("Settlement Agreement" or "SA") §§ 3.3.2, 15.2.¹ 22

23 For the reasons set forth below, the proposed settlement and this Motion readily satisfy 24 the requirements of Rule 23, Ninth Circuit precedent, see, e.g., Roes, 1-2 v. SFBSC Mgmt., LLC, 25 944 F.3d 1035, 1060 (9th Cir. 2019), and established Northern District practice, including the

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All exhibits are attached to the accompanying Declaration of Ossai Miazad in Support of
27
     Motion for Preliminary Settlement Approval ("Miazad Decl.").
28
```

1 Class Action Settlement Guidance. Procedural Guidance for Class Action Settlements, U.S. 2 Dist. Ct. for Northern District Cal., https://cand.uscourts.gov/forms/procedural-guidance-for-3 <u>class-action-settlements/</u> (last updated Dec. 5, 2018). The parties have zealously litigated the 4 complex arbitration and liability issues presented by this case, briefing numerous motions to 5 compel, dismiss and strike, engaging in formal and informal fact discovery, and participating in 6 an all-day mediation session with experienced JAMS arbitrator David Geronemus, Esq., as well 7 as multiple phone conferences since mediation. Plaintiffs accordingly and respectfully submit 8 that the Court should preliminary approve this valuable settlement, and approve the issuance of 9 notice to Class Members to let them make claims, object, or opt out, as appropriate. 10 II. FACTUAL AND PROCEDURAL BACKGROUND SoFi's Lending Policies Made DACA Recipients and CPRs Ineligible, or A. 11 Subject to Heightened Requirements, for Credit. 12 As a major online lender, SoFi originates student loans, personal loans, and home 13 mortgage and improvement loans, refinances student loans, and offers credit card consolidation 14 (collectively, "Loans"). Dkt. No. 62, Second Am. Compl. ("SAC") ¶ 2. SoFi's lending policies 15 and practices have required applicants who are not U.S. citizens to be either LPRs or holders of 16 certain U.S. visas to be eligible for Loans. Id. ¶ 3. Since 2012, and continuing through early-17 December 2019, SoFi's lending policies made non-citizen applicants who resided in the United 18 States and held DACA status ineligible for Loans. *Id.* ¶ 4. In early-December 2019, after 19 discussions with undersigned counsel on behalf of Plaintiff Juarez, SoFi changed its policy to 20 make DACA recipients eligible for Loans, but only if they apply by telephone with a co-signer 21 who is a U.S. citizen or LPR—two requirements that are not imposed on citizen applicants. Id. \P 22 5. At the same time, SoFi created a designated customer service number to field calls and 23 initiate applications from DACA recipients and other non-citizens seeking Loans. Miazad Decl. 24 ¶ 11. Throughout the relevant time period, SoFi had a policy and practice of asking conditional 25 permanent residents ("Conditional Permanent Residents" or "CPRs") for information as to 26 renewal of their status, which in certain circumstances they were unable to provide, and that 27 rendered them ineligible for loans. SAC \P 6. 28 -2-PLAINTIFFS' UNOPPOSED MO PRELIMINARY SETTLEMENT Case No. 4:20-cv-03386 (HSG) APPROVAL Plaintiffs Juarez, Galicia, and Jimenez are DACA recipients living in the United States
with valid SSNs who were denied the opportunity to be considered for credit from SoFi, pursuant
to the lending policies described above, because they were not U.S. citizens or LPRs, or did not
have an eligible U.S. co-signer. *Id.* ¶ 65-86, 116-51. Plaintiff Segarceanu is a CPR who,
likewise, was denied the opportunity to be considered for credit from SoFi because he was not a
U.S. citizen or LPR. *Id.* ¶ 87-115.

7

B. Procedural History

8 On May 19, 2020, Plaintiff Juarez initiated this action by filing a putative class action 9 Complaint against SoFi, asserting violations of the Civil Rights Act of 1866, 42 U.S.C. § 1981 10 ("Section 1981"), and the California Unruh Civil Rights Act, Cal. Civil Code §§ 51, et seq. 11 ("Unruh Act"). Dkt. No. 1. After SoFi moved to dismiss, Plaintiffs Juarez and Segarceanu filed 12 a First Amended Complaint on July 30, 2020, adding named Plaintiff Segarceanu and claims 13 under the Fair Credit Reporting Act, 15 U.S.C. § 1681, et seq. ("FCRA"). Dkt. No. 33. 14 On August 31, 2020, Defendants filed a Motion to Compel Arbitration, or in the 15 Alternative Dismiss, or in the Alternative Strike Portions of the Plaintiff's First Amended 16 Complaint. Dkt. No. 38 (First Motion to Compel, Dismiss and Strike). With respect to the 17 Motion to Compel, SoFi argued that Plaintiff Juarez's claims were subject to the arbitration 18 provision that SoFi requires applicants to sign as a condition of any online application. See id. 19 In his Opposition, Plaintiff Juarez argued that while SoFi's arbitration agreement may have 20 applied to Juarez's initial online application, it did not extend to his subsequent attempts to apply 21 for credit by calling SoFi's customer service number. Dkt. No. 41 (Plaintiffs' Opp. to First

22

Motion to Compel, Dismiss and Strike) at 8-9.

Following oral argument, on April 12, 2021, the Court issued an order (1) denying SoFi's
Motion to Compel, granting in part and denying in part SoFi's Motion to Dismiss, and denying
SoFi's Motion to Strike and (2) providing Plaintiffs an opportunity to amend to address the
deficiencies identified as to Plaintiffs' Unruh Act claim. Dkt. No. 56 (Order Denying First
Motion to Compel). With respect to SoFi's Motion to Compel, the Court found that, while

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otherwise valid, SoFi's online arbitration agreement applies on a "transaction-by-transaction
 basis" and does not extend to independent applications for Loans made through SoFi's customer
 service phone line. *Id.* at 7-9.

4 On May 3, 2021, Plaintiffs filed a Second Amended Complaint, adding named Plaintiffs 5 Jimenez and Galicia and incorporating additional allegations in support of Plaintiffs' Unruh Act 6 claims. Dkt. No. 62. On June 2, 2021, SoFi filed a Motion to Compel Arbitration of Claims of 7 Plaintiff Emiliano Galicia, Dkt. No. 68 ("Second Motion to Compel"), which Plaintiff Galicia 8 opposed, Dkt. No. 72, and which the Court later granted in part and denied in part on August 24, 9 2021, Dkt. No. 77. Consistent with its Order Denying the First Motion to Compel, the Court 10 found that while Plaintiff Galicia's initial online application was covered by the online 11 arbitration agreement, his subsequent attempts to apply over the phone were not. Dkt. No. 77 12 (Order Denying in Part Second Motion to Compel) at 5-7.

- 13 On July 15, 2021, the Parties participated in a private mediation session with experienced 14 JAMS arbitrator David Geronemus, during which they were initially unable to reach a 15 settlement. Following the July mediation, the parties continued to engage with the mediator, and 16 with each other, to explore avenues for a potential resolution, while simultaneously moving 17 forward with litigation. Miazad Decl. ¶ 18. In November 2021, the parties reached a tentative 18 agreement on the materials terms of a settlement, after which they stipulated to a stay of 19 litigation pending further negotiations. Dkt. No. 83, 85, 87, 89 (Stipulations). Since that time, 20 the Parties have been diligently negotiating the terms of the settlement agreement and 21 accompanying notice documents. Id.
- 22 23

III.

A.

THE PROPOSED SETTLEMENT

The Settlement Classes

For settlement purposes only and consistent with the parties' Settlement Agreement,
Plaintiffs seek certification of a National Class and a California Class. The two classes are
defined as follows:

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- 28

1	"National Class" means those individuals who:
2	• (i) applied for or attempted to apply for any credit product from SoFi; (ii) between December 19, 2019 through the date of preliminary approval; (iii) who held valid and
3	unexpired DACA or CPR status at the time they applied for or attempted to apply for credit; (iv) who called SoFi at the designated 877 number regarding the application as set
4	forth in the class data produced by SoFi; (v) who were denied as set forth in the class data
5	produced by SoFi; and (vi) who were not California residents as indicated in the "applied state" data field as set forth in the class data produced by SoFi; or
6	 (i) applied for or attempted to apply for any credit produced by SoFI; (ii) between May 19, 2017 through the date of preliminary approval; (iii) who held valid and unexpired
7	DACA or CPR status at the time they applied for or attempted to apply for credit; (iv) who opted out of SoFi's arbitration provision in writing; (v) who were denied as set forth
8	in the class data produced by SoFi; and (vii) who were not California residents as set
9	forth in the class data produced by SoFi. SA § 1.9.1.
10	 "California Class" means those individuals who: (i) applied for or attempted to apply for a credit product from SoFi; (ii) between
11	December 19, 2019 through the date of preliminary approval; (iii) who held valid and
12	unexpired DACA or CPR status at the time they applied for or attempted to apply for credit; (iv) who called SoFi at the designated 877 number regarding the application as set
13	forth in the class data produced by SoFi; (v) who were denied as set forth in the class data produced by SoFi; and (vi) who were California residents as indicated in the "applied
14	state" data field as set forth in the class data produced by SoFi; or
15	• (i) applied for or attempted to apply for a credit product from SoFi; (ii) between May 19, 2017 through the date of preliminary approval; (iii) who held valid and unexpired DACA
16 17	or CPR status at the time they applied for or attempted to apply for credit; (iv) who opted out of SoFi's arbitration provision in writing; (v) who were denied as set forth in the class data produced by SoFi; and (vii) who were California residents as set forth in the class data produced by SoFi. SA § 1.9.2.
18	These class definitions are intended to capture DACA or CPR applicants who were
19	
20	denied SoFi loans during the class period, and whose applications were not subject to SoFi's
	online arbitration agreement. The definitions thus comport with the Court's finding that SoFi's
21	arbitration provision is valid, but applies to applications submitted online in connection with an
22	applicant's online registration process. See Dkt. 56 (Order Denying First Motion to Compel) at
23	7-9. Because individuals who attempted to apply by calling SoFi's designated customer service
24	line ² engaged in a separate "transaction" not covered by the arbitration provision, they are
25	properly included as members of the class. Id.
26	
27	² SoFi opened a designated (1-877) customer service line for DACA recipients and other non-citizen applicants on December 19, 2019. Miazad Decl. ¶ 11. Applicants who called this
28	-5-
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1	The Parties estimate that there are approximately 2,300 total Class Members, including
2	approximately 300 California Class Members and approximately 2,000 National Class Members.
3	Miazad Decl. ¶ 34.
4	B. Comparison of Settlement Classes with Those Proposed in the Complaint
5	In the Second Amended Complaint, Plaintiffs proposed certification of three classes,
6	organized by the three types of claims asserted (Section 1981, Unruh and FCRA). Specifically,
7	Plaintiffs proposed:
 8 9 10 11 12 13 14 15 	 A "Section 1981 Class" defined as "all non-United States citizens who resided in the United States and had DACA or were Conditional Permanent Residents at the time they applied and were denied or unsuccessfully sought to apply for any SoFi Loan from May 19, 2017 through the date of final judgment in this action." Dkt. 62 (SAC) ¶ 162. An "Unruh Act Class" defined as "all non-United States citizens who resided in the United States and had DACA or were Conditional Permanent Residents at the time they applied and were denied or unsuccessfully sought to apply for any SoFi Loan from May 19, 2018 through the date of final judgment in this action." Id. ¶ 163. A "FCRA Class" defined as all non-United States citizens who resided in the United States and were Conditional Permanent Residents at the time they applied and were Conditional Permanent Residents at the time they applied and were denied or unsuccessfully sought to apply for any SoFi Loan from May 19, 2018 through the date of final judgment in this action." Id. ¶ 163. A "FCRA Class" defined as all non-United States citizens who resided in the United States and were Conditional Permanent Residents at the time they applied and were denied or unsuccessfully sought to apply for any SoFi Loan, and whose
16	consumer reports were obtained by SoFi from July 30, 2018 through the date of final judgment in this action. <i>Id.</i> ¶ 164.
17	In contrast, the proposed settlement collapses these three claims-based classes together,
18	using the earliest statute of limitations period (under Section 1981) as the beginning of the
19	liability period, and then divides class members based on whether they live in California (the
20	California Class) or any other state (the National Class). SA § 1.9. Substantively, the classes are
21	the same; they cover DACA recipients and CPRs who were denied the same types of SoFi loan
22	products during the same time period. Under the Settlement Agreement, members of the
23	California Class are entitled to a recovery of up to \$3,000 per claim, and members of the
24	National Class are entitled to up to \$1,000 per claim. <i>Id.</i> § 3.3.5. This distinction is fair and
25 26 27 28	phone number, as reflected in SoFi's records, are included as class members. <i>Id.</i> ¶ 12. Prior to this date, SoFi's records do not identify individuals who sought Loans over the phone, and therefore individuals who applied for Loans over the phone prior to December 19, 2019 are not included in the class and will not release claims as part of this settlement. <i>Id.</i> $-6-$
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reasonable given that California Class Members would potentially be entitled to valuable
 statutory damages (of up to \$4,000 per claim) under California's Unruh Act, which are not
 available to member of the National Class. Miazad Decl. ¶ 32; Cal. Civil Code § 52(a)
 (providing statutory damages of \$4,000 per violation).

As discussed, *supra*, the settlement classes are also narrower than those proposed in
Plaintiff's Second Amended Complaint in that they are designed to exclude applicants subject to
SoFi's arbitration agreement. This limitation is reasonable as it comports with the Court's
finding that SoFi's online arbitration agreement is valid and binding, but does not extend to
individuals who sought to apply through separate "transactions" using SoFi's customer service
line. See Dkt. 56 (Order Denying First Motion to Compel) at 7-9.

11

C. Settlement Overview

The Settlement Agreement provides two important forms of relief for the Class Members:
(1) programmatic relief whereby SoFi will change its lending policies such that DACA and CPR
applicants will be evaluated for consumer credit product eligibility on the same terms as U.S.
citizen applicants and (2) a Settlement Fund of \$155,000 to compensate Class Members who
choose to file claim forms.

17

1. Programmatic Relief

18 Arguably the most significant aspect of the settlement is that, subject to its lending 19 requirements, SoFi agrees to modify its lending criteria to make DACA recipients and CPRs 20 eligible for Loans on the same terms as U.S. citizens and LPRs (the "Programmatic Relief"). 21 SA § 3.2. By removing additional lending requirements and eligibility bars, this policy shift 22 eliminates the precise discriminatory harm that Plaintiffs sought to challenge by this suit, and 23 restores Plaintiffs and Class Members to equal footing with U.S. citizen and LPR applicants. As 24 a major lender, particularly with respect to student loans and loan refinancing, Plaintiffs hope 25 and expect that SoFi's decision to open its suite of consumer lending products to DACA 26 recipients and CPRs will have a positive impact on the consumer lending industry at large.

27 28

Monetary Relief

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2.

1 In addition to Programmatic Relief, SoFi has agreed to create a \$155,000 Settlement 2 Fund that will cover: (a) payments of up to \$3,000 per Verified Claim for each California Class 3 Member, and up to \$1,000 per Verified Claim for each National Class Member; (b) Incentive 4 Awards of up to \$5,000 each for Plaintiffs Segarceanu, Galicia and Jimenez; and (c) an Individual Payment of up to \$6,000 for Plaintiff Juarez.³ SA §§ 3.3.5, 15.2. In addition to the 5 6 \$155,000 Settlement Fund, SoFi has further agreed to pay up to \$300,000 in Class Counsel's 7 attorneys' fees and expenses, and up to \$25,000 in settlement administration costs. SA §§ 3.3, 8 15.1.

9 The plan of allocation fairly and adequately compensates Class Members. California 10 Class Members are eligible to receive up to \$3,000 per claim in light of their potential 11 entitlement to statutory damages under the Unruh Act (of up to \$4,000 per violation). Id § 3.3.5. 12 National Class Members are eligible to receive up to \$1,000 per claim reflecting their potential 13 entitlement to compensatory or nominal damages available under Section 1981. Id. In the event 14 the total amount of Verified Claims exceeds the available Settlement Fund, then the payments 15 will convert to a pro rata share, with each California Class Member receiving three times the pro 16 rata share of each National Class Member for each Verified Claim. Id.

17 Within 30 days of preliminary approval, the Settlement Administrator will distribute 18 Notice to all Class Members by U.S. mail, email and text. SA §§ 2.5, 7.3; SA Ex. 1 (Notice), Ex. 19 7 (Email) and Ex. 3 (Text). Consistent with modern best practices, the Settlement Administrator 20 will maintain a dual-language (English-Spanish) website providing the Notice, Claim Form, 21 information about deadlines and other relevant dates, key pleadings and orders and Class 22 Counsel's contact information. Id. § 6.2. The Settlement Administrator will also create a dual-23 language (English-Spanish) toll-free phone number to field questions from Class Members. Id.

- 24
- As discussed further in Section III(C)(3), the Settlement Agreement provides for an 25 individual payment in the amount of \$6,000 to Plaintiff Juarez, which is the same amount as the National Class Representative, because he will not benefit from the class settlement as his claim 26 falls outside of the class definition due to the fact that he attempted to apply for loans over the 27 phone before SoFi created a designated customer service line for DACA recipient and other nonpermanent residents in December 2019. Miazad Decl. ¶ 11-12. 28

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1 Reminder notices will be sent via email and text 30 days after the mailing of Notice to remind 2 Class Members of their opportunity to complete their Claim Forms. Id. § 7.6. Class Members 3 will have at least 60 days to submit a claim form, and at least 45 days to file an objection with 4 the Court or opt out by sending a written request to the Settlement Administrator. SA §§ 1.6, 5 1.30, 1.32, 11.1, 12.2.

6 To make a claim, Class Members will be required to complete, sign and submit a claim 7 verification form ("Claim Form") to the Settlement Administrator. Id. § 5.4. The Claim Form 8 will require each claimant to affirm that they: (1) had valid and unexpired DACA or CPR status 9 at the time they applied for a credit product with SoFi; (2) were denied at least one of those products during the class period; and (3) have and are prepared to provide Official 10 Documentation⁴ to verify their DACA or CPR status. *Id.* § 5.2. Claim Forms may be submitted 11 12 online or by email or mail. Id., Ex. 2 (Claim Form).

13 In exchange for the monetary consideration described above, each Class Member will 14 release SoFi of any and all claims relating to SoFi's denial of their loan applications based on 15 alienage, lack of citizenship and/or immigration status, including, but not limited to, any claims 16 under Section 1981, the Unruh Act, other state civil rights statutes, the Equal Credit Opportunity Act, and the FCRA (the "Released Claims").⁵ SA \S 1.37. As a condition to receiving an 17 18 Individual Payment or Incentive Award, the Plaintiffs will also execute a general release of all 19 claims.

20 Based on the Parties' experience in similar cases, Plaintiffs estimate a claims rate of 21 approximately 10%. See, e.g., Perez v. Wells Fargo, No. 17 Civ. 454 (N.D. Cal. 2017), Dkt. No.

22

Official Documentation may include, for example, a: (1) a copy of an I-797 Approval 23 Notice from an I-821D; (2) a copy of a Work Authorization Card containing the code "C-33"; or (3) a green card with conditions, or other documentation agreed to in good faith by the Parties. 24 Id. § 1.31.

25 Although this release is broader than the claims pled in the complaint, it is limited to the subject matter of the operative complaint, and Class Counsel are unaware of any additional 26 claims it would extinguish. Beyond the Unruh Act, no other state law civil rights statutes 27 provide comparable statutory penalties for claims related to the denial of Class Members' loan applications based on alienage, lack of citizenship and/or immigration status. 28

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1 355 (8,555/368,760 or approximately 2% of potential class members filed claims); Donnenfeld v. 2 Petro, Inc., No. 17 Civ. 2310 (E.D.N.Y. Mar. 5, 2020), ECF No. 80-1 (8,074/91,807 or 8.6% of 3 class members filed claims); In re MyFord Touch Consumer Litig., No. 13 Civ. 3072 (N.D. Cal. 4 Nov. 7, 2019), ECF No. 542 (claims submitted on behalf of 4.5% of class); see also Miazad 5 Decl. ¶ 36. Plaintiffs estimate that the return rate for California Class Members will be on the 6 higher end of that range, considering the high amount of the settlement award per denial, and that 7 the return rate for National Class Members will fall on the lower end of the range. Id. Any 8 remainder from the Settlement Fund that is not claimed by Class Members will be given as a cy 9 pres donation to the University of California Immigrant Legal Services Center, SA § 3.3.6, an 10 organization that provides free legal services to immigrant students and their families, *id*.; 11 Miazad Decl. ¶¶ 61-64.

12

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3. Class Representative and Individual Plaintiff Incentive Awards

The settlement provides that, subject to Court approval, and conditioned on each Plaintiff
granting SoFi a general release, SoFi will pay Plaintiffs Segarceanu, Galicia and Jimenez
Incentive Awards of \$5,000 each. SA § 15.2. These amounts will be separate and apart from the
recovery to which Plaintiffs Segarceanu, Galicia and Jimenez will be entitled under the
settlement as Class Members. *Id.* The settlement further provides that Sofi will pay Plaintiff
Juarez an Individual Payment in the amount of \$6,000 (the equivalent of a \$5,000 incentive
award plus \$1,000 recovery established for the National Class).

20 Individual Payment and Incentive Awards of \$5,000 are reasonable as they are intended 21 to compensate Plaintiffs for (a) the significant time and effort over the past two years they have 22 spent on behalf of the Class assisting Class Counsel with the prosecution of these claims, (b) the 23 resulting significant value they have conferred to Class Members, and (c) the significant 24 exposure and risk they incurred by exposing themselves as DACA recipients and CPRs and taking a leadership role in a class action lawsuit that has garnered media coverage.⁶ Plaintiff 25 26 6 See, e.g., Nicholas Iovino, Lending Startup Can't Dodge Suit Over Denying Loans to 27

- 27 *Immigrants*, Courthouse News Service, Apr. 12, 2021, https://www.courthousenews.com/lending-startup-cant-dodge-suit-over-denying-loans-to-
 - -10-

1 Juarez is further entitled to an additional \$1,000 payment because he will not receive any 2 monetary relief from the Settlement Fund. Miazad Decl. ¶ 55. Unlike the other three Plaintiffs, 3 Mr. Juarez sought to apply via telephone before SoFi created a designated "877" customer 4 service line for DACA and other non-citizen applicants in December 2019. Id. As a result, his 5 calls are not reflected in SoFi's call-log data, and therefore he is not included in either class 6 definition. Id. Based on the Court's finding that Mr. Juarez's separate attempts to apply for a 7 SoFi loan via telephone, as alleged, would not have been covered by SoFi's arbitration 8 agreement, Mr. Juarez should be entitled to the \$1,000 payment that he otherwise would have 9 been eligible to receive as a member of the National Class had SoFi kept records of customer 10 service calls from DACA recipients prior to December 2019. Id. 11 The requested Individual Payment and Incentive Awards fall well within the range of 12 reasonableness for service awards in this Circuit, and do not undermine the adequacy of the 13 Plaintiffs as Class Representatives. As this Court has noted, many judges in the Ninth Circuit "have held that a \$5,000 incentive award is 'presumptively reasonable."" Bower v. Cycle Gear, 14 15 Inc., No. 14-cv-02712-HSG, 2016 U.S. Dist. LEXIS 112455, at *20 (N.D. Cal. Aug. 23, 2016) (citing In re Toys-R-Us Delaware, Inc. FACTA Litig., 295 F.R.D. 438, 470-72 (C.D. Cal. 2014)). 16 17 4. **Attorneys' Fees and Costs** 18 As provided for in the Settlement Agreement, Class Counsel will request Court approval 19 for an award of up to \$300,000 for attorneys' fees and expenses. SA § 15.1. This award will not 20 be deducted from the Settlement Fund, but rather will be paid separately by SoFi. Id. 21 In non-common fund cases brought under fee shifting statutes such as Section 1981 and 22 the Unruh Act, the lodestar method for awarding attorneys' fees is appropriate. In re Bluetooth 23 Headset Prods. Liab. Litig., 654 F.3d 935, 941-42 (9th Cir. 2011). The lodestar figure is 24 immigrants/; Judge Refuses To Dismiss Lawsuit Accusing SoFi Of Denying Loans To 25 Immigrants, CBS Local, Apr. 14, 2021, https://sanfrancisco.cbslocal.com/2021/04/14/judgerefuses-to-dismiss-lawsuit-accusing-sofi-of-denying-loans-to-immigrants/; Class action lawsuit 26 moves forward against SoFi for denving services to migrants, Peninsula 360 Press, Apr. 14, 2021, https://peninsula360press.com/en_us/avanza-demanda-colectiva-contra-sofi-for-denying-27 migrant-services/. 28 -11-PLAINTIFFS' UNOPPOSED MOTION FOR PRELIMINARY SETTLEMENT Case No. 4:20-cv-03386 (HSG) APPROVAL

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"presumptively reasonable." *Cunningham v. Cty. of Los Angeles*, 879 F.2d 481, 488 (9th Cir.
 1988). Additionally, the fact that the award of attorneys' fees and costs was negotiated
 separately and will not be paid out of the relief available to the class supports a finding that the
 requested fee award is reasonable. *Fulford v. Logitech, Inc.*, No. 08 Civ. 204, 2010 U.S. Dist.
 LEXIS 144437, at *5 (N.D. Cal. Mar. 5, 2010).

6 Class Counsel's lodestar in this zealously litigated action is already over \$638,000, 7 reflecting approximately 1,125 attorney hours, in addition to litigation costs of approximately 8 \$18,000. Miazad Decl. ¶ 56; Hall Decl. ¶ 10. These fees and costs do not account for future 9 work to be performed to (1) secure preliminary approval, (2) oversee implementation of notice 10 and respond to Class Member inquiries during the notice period, (3) assist the Settlement 11 Administrator in evaluation of the Claim Forms, and (4) brief and argue final approval. Miazad 12 Decl. ¶ 60. Thus, Plaintiffs' requested \$300,000 award reflects less than half of their fees 13 accrued to date, resulting in a "negative" lodestar multiplier of 0.47x, which will further decrease 14 during the coming months while Class Counsel continues to work for the Class Members' 15 benefit. Id. ¶¶ 56-60. See Johnson v. Triple Leaf Tea Inc., No. 14 Civ. 1570, 2015 U.S. Dist. 16 LEXIS 170800, at *24 (N.D. Cal. Nov. 16, 2015) (accounting for "future attorney time" in 17 decision whether attorneys' fees were reasonable). Class Counsel have performed substantial 18 work to earn the requested award over the past two years of litigation including by: defeating, in 19 substantial part, two motions to compel and one motion to dismiss and motion to strike; 20 amending the complaint twice to include additional Plaintiffs and claims; undertaking significant 21 discovery, and engaging in various disputes with SoFi regarding the same; preparing for and 22 attending a mediation session; and thereafter engaging in months of negotiations before reaching 23 this settlement. Miazad Decl. ¶ 59. Because the requested award reflects a negative lodestar for 24 Class Counsel's diligent and effective representation, with no additional payment for costs and 25 no adjustment for future hours, and because it will not be paid out of the Settlement Fund, it is 26 presumptively reasonable.

27

28

Settlement Administration

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5.

1 The Settlement Agreement provides that SoFi will pay the cost of a Settlement 2 Administrator, up to \$25,000. The parties have selected Rust Consulting ("Rust") 3 as Settlement Administrator. The parties selected Rust by gathering bids from three settlement 4 administrators from a list of four potential settlement administrators. Miazad Decl. ¶ 46. 5 Because the method of notice and claims payment processes are delineated in the Settlement 6 Agreement, no new methods were proposed by the proposed settlement administrators, and 7 instead the parties evaluated whether the proposed settlement administrators were equipped to 8 handle the notice and claims process as negotiated by the parties. Id. ¶ 47. Class Counsel has 9 retained Rust to administer the claims process in 10 cases over the past three years, including 10 cases with complex claims processes like this one. See, e.g., Tupitza v. Texas Roadhouse, No. 11 1:20-cv-00002 (W.D. Pa.); Marks v. Everlaw, No. RG20064474 (Cal. Super. Ct., Alameda 12 Cnty.); Mason v. Lumber Liquidators, Inc., No. 1:17-cv-04780 (E.D.N.Y.); Miazad Decl. ¶ 48. 13 Rust has agreed to perform all administration work set forth in the Settlement Agreement 14 for a will-not-exceed cost of \$25,000, which Rust anticipates being sufficient to cover the total 15 costs of settlement administration. SA § 3.3.1; Miazad Decl. ¶ 49. This includes costs of 16 administering notice as required under the Class Action Fairness Act, 28 U.S.C. §1715. SA § 17 2.3; Miazad Decl. ¶ 49. The Settlement Administrator's maximum fee amounts to approximately 18 16% of the \$155,000 maximum Settlement Fund, which is reasonable in light of the amount and 19 complexity of the work to be performed (especially processing and verifying the Claim Forms, 20 which will require careful manual review and potential requests for supplemental Official 21 Documentation), and the need for English-Spanish translation services. SA § 6.2; Miazad Decl. 22 ¶ 50. This maximum fee is also in line with settlement administration fees in comparable cases. 23 See, e.g., Contreras v. Worldwide Flight Servs., No. 18-cv-6036 PSG (SSx), 2020 U.S. Dist. 24 LEXIS 79037, at *5, *28 (C.D. Cal. Apr. 1, 2020) (approving \$25,000 settlement administration 25 fees where notice issued to class of 1,724 class members); Bond v. Ferguson Enters., No. 09-cv-26 1662 (OWW) (MJS), 2011 U.S. Dist. LEXIS 70390, at *21 (E.D. Cal. June 30, 2011) (\$18,000 27 settlement administration fee awarded in case involving approximately 550 class members). 28 -13-PLAINTIFFS' UNOPPOSED MOTION

6. Cy Pres

1

2 Plaintiffs have negotiated a settlement that requires SoFi to pay at least \$155,000. In the 3 event that the combined Individual Payment, Incentive Awards and payments to claiming Class 4 Members are less than this floor, any remaining funds shall be given as a *cy pres* donation to the 5 University of California Immigrant Legal Services Center in accord with best practices. SA § 6 3.3.6; see also Six (6) Mexican Workers v. Ariz. Citrus Growers, 904 F.2d 1301, 1307 (9th Cir. 7 1990) (holding that cy pres distribution is appropriate "for the limited purpose of distributing the 8 unclaimed funds"); Romero v. Perryman (In re Easysaver Rewards Litig.), 906 F.3d 747, 761 9 (9th Cir. 2018) (same).

10 Operating out of the UC Davis School of Law, the University of California Immigrant 11 Legal Services Center provides direct legal services to immigrant students and their families, 12 including DACA recipients and CPRs, to address a variety of legal needs. Miazad Decl. ¶¶ 61-13 63. This organization's mission aligns with Class Members' interests in seeking equitable access 14 to consumer loan products for DACA recipients and other immigrant applicants, including with 15 respect to student loans and loan refinancing. Id; see also In re Easysaver, 906 F.3d at 761-62 16 (cy pres recipients should be selected in light of the objectives of the underlying statute and the 17 interests of the class). Neither the Parties nor their counsel have any relationship with the 18 University of California Immigrant Legal Services Center. Miazad Decl. ¶ 64.

19 IV. ARGUMENT

Settlement approval "involves a two-step process in which the Court first determines
whether a proposed class action settlement deserves preliminary approval and then, after notice
is given to class members, whether final approval is warranted." *Nat'l Rural Telecomm. Coop. v. DirecTV, Inc.*, 221 F.R.D. 523, 525 (C.D. Cal. 2004); *see also* Manual for Complex Litigation
\$\$ 21.632-634 (4th ed. 2004). Preliminary approval requires two elements: First, the court must
determine that the settlement class meets the requirements for class certification if it has not yet
been certified, Fed. R. Civ. P. 23(a), (b), and second, the court must determine that the settlement

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1 is fair, reasonable, and adequate, Fed. R. Civ. P. 23(e)(2). *Hanlon v. Chrysler Corp.*, 150 F.3d
2 1011, 1025-26 (9th Cir. 1998).

3

A. Certification of the Rule 23 Classes Is Proper.

For settlement purposes, the parties agree to certification of the California Class and the
National Class. "The validity of use of a temporary settlement class is not usually questioned."
Alba Conte & Herbert B. Newberg, 4 Newberg on Class Actions § 11:22 (4th ed. 2002). The
relevant factors also weigh in favor of certification.

8

1. Rule 23(a) Is Satisfied.

9 First, numerosity is met because joinder of Class Members would be impractical. Fed. R. 10 Civ. P. 23(a)(1). Records from SoFi's customer service line designated for DACA recipients and 11 other non-citizen applicants suggests that there are at least 2,300 non-citizen applicants who 12 applied for consumer loans over the phone during the relevant period. Miazad Decl. ¶ 34. While 13 difficult to assess, the Parties estimate that at least 30% of these individuals (or at least 690 14 applicants) held DACA or CPR status, and would potentially be eligible to participate in the Settlement as Class Members.⁷ Id. ¶ 35. Further, potential Class Members are "geographically 15 16 dispersed" nationwide, including within California, which supports a finding of numerosity. Id. 17 ¶ 34. See Civil Rights Educ. & Enf't Ctr. v. RLJ Lodging Tr., No. 15 Civ. 224, 2016 U.S. Dist. LEXIS 10277, at *16 (N.D. Cal. Jan. 25, 2016) (noting that "joinder may be impracticable where 18 19 a class is geographically dispersed").

<u>Second</u>, commonality is met because "there are questions of law or fact common to the
class." Fed. R. Civ. P. 23(a)(2). The Supreme Court has stated that the focus is on whether there
are common issues of fact among class members and whether class treatment will "generate
common *answers* apt to drive the resolution of the litigation." *Abdullah v. U.S. Sec'y Assocs.*,
731 F.3d 952, 957 (9th Cir. 2013) (citing *Wal-Mart Stores, Inc. v. Dukes*, 564 U.S. 338, 350

25

Apart from DACA recipients and CPRs, applicants on SoFi's call records may have held
 other non-covered immigrations statuses, such as various types of visas, or undocumented individuals.

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1 (2011)). Here, common questions include whether SoFi's lending policies deny Plaintiffs 2 and Class Members the opportunity to be considered for credit because of their alienage or 3 immigration status and whether SoFi's lending policies violate Section 1981 or the Unruh Act. Further, Plaintiffs assert liability based on uniform lending policies.⁸ 4

5 Third, typicality is satisfied. Rule 23 typicality requires a finding that the "claims or 6 defenses of the representative parties [be] typical of the claims or defenses of the class." Fed. R. 7 Civ. P. 23(a)(3). Under the rule's "permissive" standard, "representative claims are 'typical' if 8 they are reasonably co-extensive with those of absent class members; they need not be 9 substantially identical." Johnson, 2015 U.S. Dist. LEXIS 170800, at *7 (quoting Hanlon, 150 10 F.3d at 1020). Here, the Class Representatives are typical of the classes they propose to 11 represent because (1) each lived in California or the United States, (2) each was a DACA 12 recipient or CPR when they applied for a Loan from SoFi; (3) each either applied by calling 13 SoFi's designated customer service line, or opted out of arbitration in writing, and therefore has 14 at least one application not covered by SoFi's online arbitration agreement and (4) each alleged 15 that he was denied credit because he was not a U.S. citizen or LPR pursuant to SoFi's policies. 16 Fourth, Plaintiffs have fairly and adequately protected the interests of the class. Fed. R. 17 Civ. P. 23(a)(4). The adequacy requirement is met where the class representatives: (1) have 18 common, and not antagonistic, interests with unnamed class members, and (2) will vigorously 19 prosecute the interests of the class through qualified counsel. Hanlon, 150 F.3d at 1020; see also 20 Amchem Prods., Inc. v. Windsor, 521 U.S. 591, 625 (1997).

21 Here, adequacy is met because Class Representatives have the same interests as other 22 Class Members and have shown that they can fairly and adequately protect Class Members' 23 interests. Like all Class Members, Class Representatives were denied credit by SoFi based on 24 their immigration status pursuant to SoFi's lending policies. Miazad Decl. ¶ 51. Class

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- 26
- See, e.g., Stevens v. Harper, 213 F.R.D. 358, 377 (E.D. Cal. 2002) (in civil rights context, "commonality is satisfied where the lawsuit challenges a system-wide practice or policy that 27 affects all of the putative class members"). 28

1 Representatives have no conflicts of interest with the Class Members and, Class Members stand 2 to benefit substantially from Class Representatives' pursuit of damages on their behalf. Id. ¶ 52. 3 Class Representatives (along with Plaintiff Juarez) have vigorously represented the interests of 4 their fellow Class Members and devoted substantial time to the prosecution of this action, 5 including by responding to extensive discovery, being prepared to sit for deposition, and having 6 numerous phone calls and meetings with counsel. Id. ¶¶ 53-54.

7 In addition, Plaintiffs are represented by adequate counsel. Outten & Golden LLP and 8 Lawyers for Civil Rights ("LCR"), have extensive experience litigating complex civil rights and 9 employment class actions and have vigorously prosecuted this action on behalf of Plaintiffs 10 through extensive motion practice and fact discovery. Miazad Decl. ¶¶ 4-9 (collecting cases); 11 Declaration of Sophia Hall ("Hall Decl.") ¶¶ 6-7 (same); see also, e.g., Walsh v. CorePower 12 Yoga LLC, No. 16-cv-05610, 2017 U.S. Dist. LEXIS 20974, at *24 (N.D. Cal. Feb 14, 2017) 13 ("[Outten & Golden] ha[s] a proven track record in the prosecution of class actions as they have 14 successfully litigated and tried many major class action cases."). For these reasons, Class 15 Counsel satisfy the adequacy requirement of Rule 23(a).

16

2. **Certification Is Proper Under Rule 23(b)(3).**

17 Rule 23(b)(3) requires that common questions predominate over individual ones, and that 18 a class action is superior to other available methods for adjudicating the controversy. Fed. R. 19 Civ. P. 23(b)(3). Both requirements are met here.

20 The proposed classes, the California Class and the National Class, are sufficiently 21 cohesive to satisfy predominance. Amchem, 521 U.S. at 623. Predominance does not require 22 "that each element of [a plaintiff's] claim [is] susceptible to classwide proof." Amgen Inc. v. 23 Conn. Ret. Plans & Tr. Funds, 568 U.S. 455, 469 (2013) (internal quotation marks and citation 24 omitted). Rather, "[t]he predominance inquiry 'asks whether the common, aggregation-enabling, 25 issues in the case are more prevalent or important than the non-common, aggregation-defeating, 26 individual issues." Tyson Foods, Inc. v. Bouaphakeo, 577 U.S. 442, 453 (2016) (quotations 27 omitted). Here, Plaintiffs challenge lending policies and eligibility criteria that apply to all Class 28

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1 Members. Common questions as to their nature and legality can be adjudicated collectively and will drive the resolution of plaintiffs' claims.⁹ 2

3 Superiority rests on factors like individual class members' desire to bring individual 4 actions and the utility of concentrating the litigation in one forum. Fed. R. Civ. P. 23(b)(3). 5 Here, "there is no indication[] that class members seek to individually control their cases, that 6 individual litigation is already pending in other forums, or that this particular forum is 7 undesirable for any reason." Tierno v. Rite Aid Corp., No. 05 Civ. 02520, 2006 U.S. Dist. 8 LEXIS 71794, at *33 (N.D. Cal. Aug. 31, 2006); see also Amchem, 521 U.S. at 615. Individual 9 lawsuits from hundreds of plaintiffs, for modest damages, would be wasteful and inefficient for 10 the court system. See, e.g., Whiteway v. FedEx Kinko's Office & Print Servs., Inc., No. 05 Civ. 11 2320, 2006 U.S. Dist. LEXIS 69193, at *30 (N.D. Cal. Sept. 14, 2006). Because the class 12 mechanism will achieve economies of scale for Class Members, conserve judicial resources, and 13 preserve public confidence in the system by avoiding repetitive proceedings and preventing 14 inconsistent adjudications, superiority is met.

15

Plaintiffs' Counsel Should Be Appointed as Class Counsel.

16 Adequacy of class counsel depends on (1) work performed on the matter, (2) experience, 17 (3) knowledge of the law, and (4) resources counsel can commit. Fed. R. Civ. P. 23(g)(1)(A). 18 Class Counsel readily satisfy these criteria, as set forth above. See supra Section IV(A)(1); see 19 also Miazad Decl. ¶¶ 4-9; Hall Decl. ¶¶ 6-7.

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B. The Settlement Is Fair, Reasonable, And Adequate.

21 Once the Court has found class certification proper, the next step of the preliminary 22 approval process is to assess whether the settlement is "fundamentally fair, adequate, and 23 reasonable." Hanlon, 150 F.3d at 1026. Typically, the first-stage analysis looks for "obvious 24 deficiencies," with preliminary approval being granted if the settlement is non-collusive and 25

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- 9 See, e.g., Ellis v. Costco Wholesale Corp., 285 F.R.D. 492, 509, 538 (N.D. Cal. 2012) 27 (predominance satisfied as to discrimination claims where plaintiffs challenged "specific employment practices" that applied "companywide"). 28
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within the range of possible final approval. *Walsh*, 2017 U.S. Dist. LEXIS 20974, at *19
(quoting *In re Tableware Antitrust Litig.*, 484 F. Supp. 2d 1078, 1079 (N.D. Cal. 2007)).¹⁰

3 When considering whether to grant approval, courts often "put a good deal of stock in the 4 product of an arms-length, non-collusive, negotiated resolution." Rodriguez v. W. Publ'g Corp., 5 563 F.3d 948, 965 (9th Cir. 2009). Courts may also assess the following factors, which are 6 assessed in greater detail at final approval. These factors are: (1) "the strength of the plaintiffs" 7 case," "the risk, expense, complexity, and likely duration of further litigation," and "the risk of 8 maintaining class action status throughout the trial," (2) "the amount offered in settlement," (3) 9 "the extent of discovery completed and the stage of the proceedings," and (4) "the experience 10 and views of counsel." Hanlon, 150 F.3d at 1026. In addition, courts review "the presence of a 11 governmental participant" and "the reaction of the class members to the proposed settlement." 12 Id. These last two considerations are not significant here, as the former is not relevant, and the 13 latter cannot be gauged at this stage.

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1. Plaintiffs' Case Faced Significant Hurdles on Liability and Class Certification.

"Approval of a class settlement is appropriate when 'there are significant barriers 16 plaintiffs must overcome in making their case."" Betancourt v. Advantage Human Resourcing, 17 Inc., No. 14 Civ. 01788, 2016 U.S. Dist. LEXIS 10361, at *11 (N.D. Cal. Jan. 28, 2016) (quoting 18 Chun-Hoon v. McKee Foods Corp., 716 F. Supp. 2d 848, 851) (N.D. Cal. 2010). Plaintiffs face 19 substantial obstacles to full recovery. First, liability is far from guaranteed. This litigation-a 20 lending discrimination class action on behalf of DACA recipients and CPRs—presents a 21 relatively novel theory with numerous unsettled issues. For example, SoFi has vigorously 22 contended that its policies are lawful and justified based on heightened risks inherent in lending 23 to individuals with non-permanent immigration status. SoFi has also argued that the Equal 24 25 10 See also Cancilla v. Ecolab, Inc., No. 12 Civ. 3001, 2015 U.S. Dist. LEXIS 106249, at *9 (N.D. Cal. Aug. 12, 2015) (focusing preliminary approval analysis on "noncollusive 26 negotiations," the lack of "obvious deficiencies" or "preferential treatment," and being "with[in] 27 the range of possible approval"); Alba Conte & Herbert B. Newberg, 4 Newberg on Class Actions, § 13.15 (5th ed.). 28 -19-PLAINTIFFS' UNOPPOSED MOTION FOR PRELIMINARY SETTLEMENT Case No. 4:20-cv-03386 (HSG) APPROVAL

1 Credit Opportunity Act provides that permanence of residency and immigration status are 2 legitimate considerations in assessing credit and repayment risk. SoFi may also highlight events 3 in Plaintiffs' credit history to show that they were not qualified for the credit products they 4 sought, regardless of their immigration status. Plaintiffs also face obstacles to obtaining class 5 certification. For example, Plaintiffs would face challenges to certifying a FCRA class, as those 6 claims are predicated on SoFi's knowledge of applicants' CPR status based on the electronic 7 8 submission of conditional green cards during the online application process. Because online 9 applicants were required to agree to SoFi's arbitration agreement, and because very few online 10 applicants opted out of arbitration in writing, there will likely be few, if any, members of the 11 class apart from Plaintiff Segarceanu. SoFi may also argue that Class Members' claims cannot 12 be tried collectively due to individualized differences in their applications and credit histories, 13 thereby preventing a finding of predominance. 14

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The Settlement Amount Is Appropriate.

16 "[P]erhaps the most important factor" courts consider in determining whether to grant 17 preliminary approval is "plaintiffs' expected recovery balanced against the value of the 18 settlement offer." Cotter v. Lyft, Inc., 176 F. Supp. 3d 930, 935 (N.D. Cal. 2016) (internal 19 quotation marks omitted). Here, the monetary and programmatic relief provide excellent value 20 for Class Members. Though the precise amount of the monetary awards per Class Member is not 21 yet known, under any scenario the monetary relief under the settlement is likely to be a high 22 percentage of their maximum damages. Similarly, the settlement provides the greatest degree of 23 24 programmatic relief possible.

California Class Members are eligible for individual payments of up to \$3,000 per denial
of a credit application, which amounts to 75% of the \$4,000 statutory damages available under
the Unruh Act for each discriminatory act. Cal. Civil Code § 52(a). This is an excellent result
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for California Class Members.¹¹ In light of the risks of an adverse judgment on the merits or class certification, even payments lower than this amount would provide an excellent value to California Class Members.

National Class Members are eligible for individual awards of up to \$1,000 per denial of a
credit application, which constitutes an excellent recovery considering the challenges inherent in
establishing Section 1981 liability class-wide, and in certifying a FCRA class (as described
above in Section IV(B)(1). In particular, Class Members will face significant challenges in
establishing compensatory damages resulting from SoFi's denial of their Loan applications.
Given the risks on class certification and the merits, even lower payments would constitute an
excellent recovery for National Class Members.

13 Plaintiffs also obtained the *maximum* degree of programmatic relief that Class Members 14 could possibly obtain. SoFi has agreed to extend Loans to current and valid DACA recipients 15 and CPRs on the same terms and conditions as U.S. citizens. All DACA recipients and CPRs 16 nationwide—not just Class Members—will benefit from this Programmatic Relief, enabling 17 hundreds of thousands of individuals to obtain credit under SoFi's comparatively advantageous 18 rates. Thus, the Programmatic Relief achieved here provides a significant benefit to Class 19 Members (and DACA recipients and CPRs nationwide) and is as good or better than what could 20 have been obtained by protracted litigation and trial.

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3. The Extent of Discovery Supports Settlement.

See, e.g., Betancourt, No. 14 Civ. 1788, 2016 U.S. Dist. LEXIS 10361, at *14 (N.D. Cal. Jan 28, 2016) (granting final approval of settlement providing approximately 9.7% of total maximum potential recovery if class members had prevailed on all claims); *Stovall-Gusman v. W.W. Granger, Inc.*, No. 13 Civ. 2540, U.S. Dist. LEXIS 78671, at *12 (N.D. Cal. June 17, 2015) (finding that a settlement constituting 7.3% of plaintiff's estimated trial award to be "within the range of reasonableness); *In re Heritage Bond Litig.*, No. 02 ML 1475, 2005 U.S. Dist. LEXIS 13555, at *62 (C.D. Cal. June 10, 2005) (calling a recovery of 36% of the total net loss an "exceptional result").

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1 A settlement requires adequate discovery. The touchstone of the analysis is whether "the 2 parties have sufficient information to make an informed decision about settlement," including 3 formal and informal discovery. Dunleavy v. Nadler (In re Mego Fin. Corp. Sec. Litig.), 213 F.3d 4 454, 459 (9th Cir. 2000) (quoting Linney v. Cellular Alaska P'ship, 151 F.3d 1234, 1239 (9th 5 Cir. 1998)). Here, Plaintiffs have litigated these claims zealously for two years, conducting both 6 formal and informal discovery along the way. Specifically, SoFi produced relevant policies and 7 procedures, underwriting materials, application materials and applicant data, as well as records 8 from its customer service phone number dedicated to serving DACA recipients and other non-9 citizens. Miazad Decl. ¶ 19. Plaintiffs produced their online application materials, screen shots 10 of online accounts, credit reports, emails with SoFi personnel, and evidence of phone calls with 11 SoFi's customer service department. Id. \P 20. Thus, the settlement results from Class Counsel's 12 informed judgment about the strengths and weaknesses of the claims.

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4. Counsel's Experience and Views Support Approval.

14 "Great weight is accorded to the recommendation of counsel, who are most closely 15 acquainted with the facts of the underlying litigation." DIRECTV, Inc., 221 F.R.D. at 528 16 (quoting In re Painewebber Ltd. P'ships Litig., 171 F.R.D. 104, 125 (S.D.N.Y. 1997)). "[P]arties 17 represented by competent counsel are better positioned than courts to produce a settlement that 18 fairly reflects each party's expected outcome in litigation[.]" Rodriguez, 563 F.3d at 967. 19 Class Counsel are some of the most experienced class action litigators in the country. 20 Miazad Decl. ¶¶ 4-9; Hall Decl. ¶¶ 6-7. Class Counsel specialize in prosecuting complex 21 employment and civil rights class actions, and over many years have successfully—and 22 unsuccessfully—litigated many such cases, putting them in a strong position to weigh the 23 strengths and weaknesses of Plaintiffs' claims and SoFi's defenses. Id.; see also Miazad Decl., 24 Ex. B (listing comparable past distributions). Based on their extensive experience, Class 25 Counsel believe that the settlement is fair, reasonable, and adequate. 26 5. The Parties Participated in Arms-Length Negotiations Before an

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5. The Parties Participated in Arms-Length Negotiations Before an Experienced Neutral Mediator.

A settlement reached "in good faith after a well-informed arms-length negotiation" is

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1 presumed to be fair. Fernandez v. Victoria Secret Stores, LLC, No. 06 Civ. 04149, 2008 U.S. Dist. LEXIS 123546, at *15 (C.D. Cal. July 21, 2008).¹² Here, the settlement easily meets the 2 rigorous scrutiny required in this District and by Roes, 1-2, for both substantive and procedural 3 4 reasons. First, the settlement is substantively strong, providing excellent monetary relief and 5 robust programmatic relief. Second, the settlement is procedurally sound, (a) having been 6 reached after extensive, hard-fought adversarial litigation, with extensive discovery and motion 7 practice, (b) with no parallel litigation that could give rise to reverse auction concerns, and (c) 8 after a full-day mediation session, overseen by a highly experienced mediator with particular 9 expertise in complex class actions, and followed by months of further negotiations between the 10 Parties. Miazad Decl. ¶¶ 13-28.

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The Proposed Notice Is Clear and Adequate.

12 The proposed Notice is the "best notice that is practicable under the circumstances." Fed. 13 R. Civ. P. 23(c)(2)(B), and is "reasonable," Fed. R. Civ. P. 23(e)(1). The proposed Notice and 14 Claim Form are consistent with Northern District of California's Procedural Guidance for Class Action Settlements and modern best practices set forth by the Federal Judicial Center.¹³ SA Ex. 1 15 16 (Notice), Ex. 2 (Claim Form). The Notice and Claim Form are easily understandable and 17 include: (1) contact information for Class Counsel to answer questions; (2) the address for a 18 website maintained by the Settlement Administrator that will link to important documents in the 19 case; and (3) instructions on how to access the case docket via PACER. Id. The Notice will 20 state the date of the fairness hearing for final approval, that the date may change without further 21 notice to the Class, and that Class Members should check the settlement website or the Court's 22

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<sup>See also Wren v. RGIS Inventory Specialists, No. 06 Civ. 05778, 2011 U.S. Dist. LEXIS
38667,at *79 (N.D. Cal. Apr. 1, 2011);</sup> *Tijero v. Aaron Bros., Inc.*, 301 F.R.D. 314, 325 (N.D. Cal. 2013) (private mediation "support[s] the conclusion that the settlement process was not collusive").

 ^{26 &}lt;sup>13</sup> See Illustrative Forms of Class Action Notices: Overview, Fed. Judicial Ctr.,
 27 ¹³ https://www.fjc.gov/content/301253/illustrative-forms-class-action-notices-introduction (last visited April 20, 2022).

PACER site to confirm that the date has not been changed. SA Ex. 1. The Notice explains the
 deadlines for objecting, opting out, and submitting a Claim Form. *Id.*

The Claim Form is clear, user-friendly, and focused on the key information concerning Class Members. SA Ex. 2. The Claim Form is helpfully pre-printed with a fillable and returnable verification form and Form W-9 (with postage pre-paid) to ensure that claimants receive optimal tax treatment for their class payments. *Id.* It will also be available online, and transmitted via email, so that Class Members can submit Claim Forms via a secure online submission form, or via email. *Id.*

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V. A FINAL APPROVAL HEARING SHOULD BE SCHEDULED.

Pursuant to the deadlines set forth in Plaintiffs, in consultation with SoFi, propose the
following schedule for finalizing and implementing the settlement:

12	Event	Proposed Date
13	Preliminary Approval Hearing	-
14	Court enters Preliminary Approval Order*	June 2, 2022
15	SoFi provides class list data to Settlement	July 8, 2022
16	Administrator	July 22
17	Settlement Administrator disseminates Notice	August 8
18	Settlement Administrator sends Reminder notices	September 7
19	Deadline for Class Members to file Claim Forms, opt out, and/or object	October 7
20	Deadline for Class Members to file Official Documentation, if requested	October 28
21	Plaintiffs file Fee and Incentive Award Motions	November 10
22	Plaintiffs file Final Approval motion	December 1
23	Final Approval Hearing	December 15
24 🛛	Final Approval Order*	February 1, 2023
25	Effective Date (assuming no appeals)*	March 8, 2023
26	SoFi funds Settlement	March 22, 2023
27	Settlement Administrator mails checks to Class	April 8, 2023
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1 * Assumed date for purposes of calculating subsequent dates.

2 VI. CONCLUSION

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3	For the foregoing reasons, Plaintiffs respectfully request that the Court: (1) certify, for	
4	settlement purposes only, settlement classes pursuant to Federal Rule 23(a) and 23(b)(3); (2)	
5	grant preliminary approval of the Settlement; (3) appoint Plaintiffs Calin Constantin Segarceanu,	
6	Emiliano Galicia and Josue Jimenez as Class Representatives, appoint Plaintiffs' counsel as	
7	Class Counsel, and appoint Rust as Settlement Administrator; (4) approve mailing to the Class	
8	Members the proposed Notice, and the establishment of a settlement website; and (5) schedule a	
9	hearing for final approval of the Settlement at least one hundred forty (140) days after entry of	
10	the Preliminary Approval Order.	
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12		ectfully submitted,
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